

Job Description

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| **Job Title:** | Procurement Category Manager – Logistics & Fleet |
| **Job Holder:** | New Position |
| **Location:** | ROI / UK – Hybrid Working |
| **Reporting to (Job title):**  **Travel Requirements:** | Head of Logistics & Fleet Procurement  Travel will be required as appropriate to meet business needs. |
| **Date:** | March 2024 |

1. **Purpose of the Job**

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| Within the Logistics Procurement team, an exciting opportunity has arisen for an experienced, driven and professional individual to fill the position of Category Manager supporting the Head of Logistics and Fleet Procurement for the group. This position offers the opportunity to develop and execute a strategic plan that maximises the deliverable savings from key business areas.  As Category Manager you will work closely with key business stakeholders to ensure you understand their business objectives and priorities, including them in your overall plan. You’ll use your commercial savvy and market knowledge of the FMCG sector to deliver an efficient and effective sourcing approach, providing market insight and analysis, and running competitive and professional tender processes.  You’ll bring your negotiating skills to bear to ensure C&C Group and our subsidiaries get best value for their considerable spend and come up with creative solutions to deliver optimal solutions |

1. **Business environment**

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| **Key contacts:**   * Site Managers * Senior Managers * External Suppliers |

1. **Key Responsibilities**

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| * Support strategy development and implementation for key spend categories. * Execute procurement and strategic sourcing projects to drive value and deliver cost savings. * Ongoing supplier development to maximize value post contract award. * In depth analysis of the supply market, the identification and delivery of savings targets, risk identification and mitigation strategies. * Nurturing and developing the relationships of key stakeholders, as well as build / establish strategic relationships with key suppliers. * Providing regular cost/market analysis * Contributing to cyclical Reporting and Budgeting. * Align Ethical & Sustainable Procurement standards with our Group ESG strategy. * Any other tasks required by the business to meet strategic goals. |

**4. Qualifications and Technical competencies**

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| **Education**   * Appropriate qualification / experience in relevant subject.   **Skills and Experience**   * Logistics procurement experience in both national and international freight an advantage * Background in manufacturing/drinks industry would be desirable (not mandatory) * Proven experience of relevant and successful strategic category management within a global environment. * Demonstrate experience in successfully supporting the negotiation of contracts across technical, commercial and legal areas. * Demonstrate experience of cost savings, risk mitigation, supplier management. * Recognised as an individual who can drive change, with an understanding of procurement practices. * Ability to deal with a wide range of stakeholders at all levels of the business * Able to work efficiently and with confidence to support key decisions for the business |

**Employee Department Manager**

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| **Behaviours** | |
| **Tenacious**   * Never gives up * Demonstrates a positive, can do attitude * Is passionate, enthusiastic and engaging | **Trusted**   * Delivers what is promised * Keeps the customer at the heart of decision making * Is personally accountable for decisions and actions |
| **Tempted**   * Pushes the boundaries to enhance personal and business performance * Demonstrates entrepreneurial thinking to maximise commercial opportunities * Takes calculated risks and acts with pace to deliver | **True**   * Delivers for the good of the business as a whole * Builds strong relationships based on mutual respect * Play your part to ensure we work together as one team |